# QUILL CAPITA TRUST CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 MARCH 2011 (UNAUDITED)

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current Year	Preceding Year Corresponding	Current Year	Preceding Year Corresponding
	Quarter 31.03.2011	Quarter 31.03.2010	To Date 31.03.2011	To Date 31.03.2010
	RM	RM	RM	RM
TOTAL INCOME				
Gross revenue	17,513,615	17,186,862	17,513,615	17,186,862
Property operating expenses	(4,486,417)	(4,175,179)	(4,486,417)	(4,175,179)
Net property income	13,027,198	13,011,683	13,027,198	13,011,683
Interest income	158,283	98,008	158,283	98,008
Gain on remeasurement of financial derivatives (a)	-	436,317	-	436,317
	13,185,481	13,546,008	13,185,481	13,546,008
TOTAL EXPENDITURE				
Manager's fee	(1,347,488)	(1,258,328)	(1,347,488)	(1,258,328)
Trustee's fee	(62,563)	(61,502)	(62,563)	(61,502)
Borrowing costs	(3,581,015)	(3,581,872)	(3,581,015)	(3,581,872)
Valuation fees	(182,500)	(172,500)	(182,500)	(172,500)
Auditors' remuneration	(28,752)	(35,003)	(28,752)	(35,003)
Tax agent's fee	(5,328)	(4,728)	(5,328)	(4,728)
Administrative expenses	(294,962)	(517,699)	(294,962)	(517,699)
	(5,502,608)	(5,631,632)	(5,502,608)	(5,631,632)
INCOME BEFORE TAX	7,682,873	7,914,376	7,682,873	7,914,376
Income tax expense	•	-	ni de la companya de	-
NET INCOME FOR THE PERIOD	7,682,873	7,914,376	7,682,873	7,914,376
OTHER COMPREHENSIVE INCOME				<del>*************************************</del>
Loss on remeasurement of financial derivatives (a)	(92,123)	-	(92,123)	-
TOTAL COMPREHENSIVE INCOME FOR	quality and the same of the sa	***************************************		
THE PERIOD	7,590,750	7,914,376	7,590,750	7,914,376
Net Income for the period is made up as follows:			- The state of the	
Realised	7,682,873	7,478,059	7,682,873	7,478,059
Unrealised	-	436,317	-	436,317
EARNINGS PER UNIT (b)				
<ul> <li>after manager's fees (sen)</li> </ul>	1.97	2.03	1.97	2.03
- before manager's fees (sen)	2.31	2.35	2.31	2.35
EARNINGS PER UNIT (REALISED) (c)		The state of the s		
- after manager's fees (sen)	1.97	1.92	1.97	1.92
- before manager's fees (sen)	2.31	2,24	2.31	2.24

<sup>(</sup>a) This relates to the gain/(loss) on the remeasurement of the fair values of interest rate swaps ("IRSs").( please refer Note B13)

<sup>(</sup>b) Earnings Per Unit is computed based on Net Income for the period divided by 390,131,000 units in circulation during the quarter.

<sup>(</sup>c) Earnings Per Unit (Realised) is computed based on Realised Net Income for the period divided by 390,131,000 units in circulation during the quarter.

# QUILL CAPITA TRUST CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION FOR THE QUARTER ENDED 31 MARCH 2011 (UNAUDITED)

	AS AT END OF CURRENT QUARTER	AS AT PRECEDING FINANCIAL YEAR END
	31.03.2011 UNAUDITED RM	31.12.2010 AUDITED RM
NON-CURRENT ASSETS		
Plant and equipment	1,306	1,606
Investment properties	809,500,000	809,500,000
Derivative assets (net) (i)	579,970	672,093
	810,081,276	810,173,699
OVER DESIGNATION ASSESSMENT OF THE PROPERTY OF		
CURRENT ASSETS Trade and other receivables	2 001 410	2 577 260
Deposits with licensed financial institution	3,001,619 13,338,630	2,577,269 21,398,049
Cash on hand and at banks	10,774,525	9,407,293
Cash on hard and at banks	27,114,774	33,382,611
CURRENT LIABILITIES		
Provision for income distribution	7,682,873	16,307,476
Trade and other payables	11,889,682	10,603,404
Borrowings	117,077,787	116,106,127
Security deposits	8,576,220	4,138,520
	145,226,562	147,155,527
NET CURRENT LIABILITIES	(118,111,788)	(113,772,916)
MON CURRENT LIABILITIES		
NON-CURRENT LIABILITIES Borrowings	188,107,218	188,009,931
Security deposits	5,977,124	10,413,583
Security deposits	194,084,342	198,423,514
NET ASSETS	497,885,146	497,977,269
Represented by:		
UNITHOLDERS' FUND		
Unitholders' capital	411,712,067	411,712,067
Undistributed income	86,173,079	86,265,202
	497,885,146	497,977,269
NET ASSET VALUE PER UNIT (before provision for distribution)	1.2959	1.3182
NET ASSET VALUE PER UNIT ( after provision for distribution )	1.2762	1.2764
NUMBER OF UNITS IN CIRCULATION	390,131,000	390,131,000

<sup>(</sup>i) These relate to the total net fair values of the IRSs (note B13).

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the financial statements.

QUILL CAPITA TRUST CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN NET ASSET VALUE FOR THE QUARTER ENDED 31 MARCH 2011 (UNAUDITED)

	Unitholders' Funds	RM	497,977,269 7,590,750 (7,682,873) 497,885,146
Total	Undistributed Income	RM	86,265,202 7,590,750 (7,682,873) 86,173,079
Non-Distributable	Gain/(Loss) On Remeasurement Of Financial Derivatives	RM	469,690 (92,123) - 377,567
Non-Dist	Undistributed Income Unrealised	RM	81,868,685
Distributable	Undistributed Income Realised	RM	3,926,827 7,682,873 (7,682,873) 3,926,827
	Unitholders' Capital	RM	411,712,067
			As at 1 January 2011  Total Comprehensive Income for the period  Provision for distribution  As at 31 March 2011

The Condensed Consolidated Statement of Changes in Net Asset Value should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the financial statements.

# QUILL CAPITA TRUST CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED 31 MARCH 2011 (UNAUDITED)

	CURRENT YEAR TO DATE 31.03.2011 RM	PRECEDING YEAR TO DATE 31.12.2010 RM
OPERATING ACTIVITIES		
Income before tax	7,682,873	54,220,231
Adjustments for:		
Interest expenses	3,377,593	13,679,506
Transaction costs & credit facility costs	203,422	808,970
Net change in fair value of investment properties	-	(21,068,448)
Gain on remeasurement of financial derivatives	-	(576,831)
Depreciation	300	3,557
Interest income	(158,283)	(490,107)
Operating cash flows before changes in working capital	11,105,905	46,576,878
Receivables	(714,034)	322,004
Payables	2,490,249	2,078,723
Cash flows from operations	12,882,120	48,977,605
Income tax paid		
Net cash flows from operating activities	12,882,120	48,977,605
INVESTING ACTIVITIES		
Additions to investment properties	-	(2,950)
Interest income	159,774	493,627
Net cash flows generated from investing activities	159,774	490,677
FINANCING ACTIVITIES		
Distribution to unitholders	(16,307,476)	(30,235,154)
Finance costs paid	(3,426,605)	(14,471,673)
Proceeds from borrowings	<del>-</del>	8,000,000
Repayment of borrowings	<u> </u>	(8,000,000)
Net cash flows used in financing activities	(19,734,081)	(44,706,827)
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(6,692,187)	4,761,455
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	30,805,342	26,043,887
CASH AND CASH EQUIVALENTS AT END OF PERIOD	24,113,155	30,805,342
Cash and cash equivalents at end of period comprises:		
Deposits with licensed financial institutions	13,338,630	21,398,049
Cash on hand and at banks	10,774,525	9,407,293
	24,113,155	30,805,342

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes to the financial statements.

# QUILL CAPITA TRUST EXPLANATORY NOTES FOR QUARTER ENDED 31 MARCH 2011

# A1 BASIS OF PREPARATION

The financial statements have been prepared under the historical cost convention except for investment properties and derivative financial instruments which are stated at fair value and presented in Ringgit Malaysia (RM).

The financial statements comply with the Financial Reporting Standards in Malaysia, provisions of the Trust Deed and the Securities Commission's Guidelines on Real Estate Investment Trusts.

# A2 BASIS OF CONSOLIDATION

The consolidated financial statements include the financial statements of QCT and its special purpose entities ("SPEs"). The SPEs were established for the specific purpose of raising financing on behalf of QCT for the acquisition of real estate properties and single-purpose companies. A SPE is consolidated if, based on an evaluation of the substance of its relationship with QCT and the SPE's risks and rewards, QCT concludes that it controls the SPE. SPEs controlled by QCT were established under terms that impose strict limitations on the decision-making powers of the SPE's management resulting in QCT receiving all of the benefits related to the SPE's operations and net assets.

#### A3 CHANGES IN ACCOUNTING POLICIES

On 1 January 2011, QCT adopted, where applicable, the following FRSs, Amendments to FRSs and IC Interpretations mandatory for financial periods beginning on or after 1 March 2010, 1 July 2010 and 1 January 2011:

FRS 1 First-time Adoption of Financial Reporting Standards

FRS 3 Business Combinations (Revised)

Amendments to FRS 2 Share-based Payment

Amendments to FRS 5 Non-current Assets Held for Sale and Discontinued Operations

Amendments to FRS 127 Consolidated and Separate Financial Statements

Amendments to FRS 138 Intangible Assets

Amendments to IC Interpretation 9 Reassessment of Embedded Derivatives

IC Interpretation 12 Service Concession Arrangements

IC Interpretation 15 Agreements for the Construction of Real Estate

IC Interpretation 16 Hedges of a Net Investment in a Foreign Operation

IC Interpretation 17 Distributions of Non-cash Assets to Owners

Amendments to FRS 132: Classification of Rights Issues

Amendments to FRS 1: Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters

Amendments to FRS 7: Improving Disclosures about Financial Instruments

The adoption of the above FRSs, Amendments to FRSs and IC Interpretations does not impact significantly the financial results of QCT.

## A4 AUDIT REPORT OF PRECEDING FINANCIAL YEAR ENDED 31 DECEMBER 2010

The audit report of the financial statements for the preceding year ended 31 December 2010 was not qualified.

## A5 SEASONALITY OR CYCLICALITY OF OPERATIONS

The business operations of QCT may be affected by seasonal or cyclical factors, including but not limited to changes in rental demand and supply of properties which depend on market conditions, economic cycle, financial performance of its tenants, availability of credit facilities and interest rate environment.

# A6 UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

During the current quarter under review, there were no unusual items due to their nature, size or incidence that affects the assets, liabilities, equity, net income or cash flows of OCT.

# A7 CHANGES IN ESTIMATES OF AMOUNTS REPORTED

There were no changes in the estimates of amounts reported during the current quarter.

# A8 CHANGES IN DEBT AND EQUITY

Save as disclosed in note B12, there were no repurchase, resale and repayment of debt and equity instruments for the current quarter and period to date.

#### A9 INCOME DISTRIBUTION POLICY

In line with the Trust Deed dated 9 October 2006, effective from financial year 2009, QCT intends to distribute at least 90% of its distributable income at least semi-annually or at such other intervals as the manager may determine.

# A10 SEGMENT REPORTING

No segment information is prepared as QCT's activities are predominantly in one industry segment and situated predominantly in Malaysia.

# A11 VALUATION OF INVESTMENT PROPERTIES

The investment properties are valued by independent registered valuers and the differences between the valuations and the book values of the respective properties are charged or credited to the statement of comprehensive income.

There were no revaluations on the investment properties for the quarter ended 31 March 2011.

# A12 SIGNIFICANT EVENTS DURING THE QUARTER ENDED 31 MARCH 2011

There were no significant events during the quarter ended 31 March 2011.

# A13 SIGNIFICANT EVENTS SUBSEQUENT TO THE QUARTER ENDED 31 MARCH 2011

There were no significant events subsequent to the quarter ended 31 March 2011.

# A14 CHANGES IN CONTINGENT LIABILITIES

There are no contingent liabilities to be disclosed.

# A15 CAPITAL COMMITMENTS

There were no capital commitment as at 31 March 2011.

#### B1 REVIEW OF PERFORMANCE

# Quarter and year todate results

QCT recorded total revenue of RM17.51 million and property operating expenses of RM4.49 million respectively for the current quarter ended 31 March 2011. Realised income after taxation of RM7.68 million was achieved. Borrowing costs of RM3.58 million and manager's fee of RM1.35 million were incurred during the quarter.

As compared with the preceding year corresponding quarter, the revenue is about 1.9% higher due mainly to increase in rental rates of some properties. The realised income after tax of RM7.68 million is 2.7% higher than the preceding year corresponding quarter due mainly to lower administrative expenses incurred during the current quarter.

The performance of QCT for the quarter ended 31 March 2011 is in line with the investment objective of QCT.

# B2 INVESTMENT OBJECTIVES AND STRATEGIES

The investment objective of QCT is to acquire and invest in commercial properties primarily in Malaysia with a view to provide long-term growth and sustainable distribution of income to unitholders to achieve long-term growth in the net asset value per unit. There has been no change in the investment objective of QCT since the date of QCT's Annual Report 2010.

The Manager will continue to focus on its portfolio management and acquisition growth strategy, active asset management strategy and capital management strategy to achieve the investment objective of QCT. There has been no change in the strategies employed by the Manager since the date of QCT's Annual Report 2010 as they still remain relevant in the current market conditions.

#### **B3 PROSPECTS**

The Manager will continue to focus on active asset management, capital management and cost efficiency measures, as well to look out for potential yield accretive acquistion opportunities. The Manager is confident that QCT will achieve sustainable income distribution for the year.

# **B4** REVENUE RECOGNITION

Revenue is recognised to the extent that it is probable that the economic benefits will flow to QCT and the revenue can be reliably measured.

Revenues from the rental of investment properties, service charges, car park income and utilities recovery are recognised on an accrual basis.

# B5 PROFIT FORECAST / PROFIT GUARANTEE VARIANCE

# a) Profit forecast

There has been no profit forecast issued by QCT for the financial year 2011.

# b) Profit guarantee

QCT is not involved in any arrangement whereby it provides profit guarantee.

#### B6 TAXATION

Under Section 61A of the Income Tax Act 1967, the undistributed income of a REIT are exempted from income tax provided that the REIT distributes 90% or more of its total income for the year. If the REIT is unable to meet the 90% distribution criteria, the entire taxable income of the REIT for the year would be subject to income tax.

As QCT intends to distribute at least 90% of its total income for the year to its unitholders, no provision for tax has been made in the current quarter.

# B7 PROFIT ON SALE OF INVESTMENTS IN UNQUOTED SECURITIES /PROPERTIES

There were no disposal of investments in unquoted securities /properties during the current quarter and the period to date.

# B8 PARTICULARS OF PURCHASE OR DISPOSAL OF INVESTMENT IN QUOTED SECURITIES

There were no purchase or disposal of investments in quoted securities during the current quarter and the period to date.

# B9 STATUS OF CORPORATE PROPOSALS

There were no corporate proposals during the current quarter and period to date.

# B10 UTLILISATION OF PROCEEDS RAISED FROM ANY NEW ISSUANCE

There were no issuance of new units during the quarter and period to-date.

# **B11 COMPOSITION OF INVESTMENT PORTFOLIO AS AT 31 MARCH 2011**

As at 31 March 2011, QCT's portfolio comprised of ten commercial buildings as follows:

Investment properties	Cost of Investment	Market Value as at 31 March 2011	Market value as % of NAV
	RM	RM	
1 QB1-DHL 1 & QB 4-DHL2	109,100,000	122,000,000	24.50%
2 QB 2- HSBC	107,500,000	118,000,000	23.70%
3 QB 3- BMW	59,400,000	72,000,000	14.46%
4 Wisma Technip	125,000,000	154,000,000	30.93%
5 Part of Plaza Mont' Kiara	90,000,000	110,000,000	22.09%
6 QB5-IBM	43,000,000	44,000,000	8.84%
7 QB 8 -DHL XPJ	28,800,000	25,000,000	5.02%
8 QB10-HSBC Section 13	22,740,000	26,500,000	5.32%
9 Tesco Building Penang	132,000,000	138,000,000	27.72%
	717,540,000	809,500,000	•

There were no changes to the total number of commercial buildings held by QCT since the preceding financial year ended 31 December 2010.

There were no major capital expenditure incurred during the quarter. Maintenance costs were normal expenses incurred for the upkeep of the buildings.

# **B12 BORROWINGS AND DEBT SECURITIES**

	As at end of current
	quarter ended 31 March
Current liabilities :	2011
<u>CPs</u>	
	RM
Face value of CPs issued	118,000,000
Discount	(1,918,131)
Cash proceeds	116,081,869
Accretion of interest expense on CPs	1,240,274
	117,322,143
Transaction costs c/f	(267,490)
Amortisation of transaction costs during the period	23,134
	117,077,787
Non- current liabilities:	
MTNs	115,000,000
Face value of MTNs issued	117,000,000
Transaction costs c/f	(672,843)
	116,327,157
Amortisation of transaction costs during the period	62,897
	116,390,054
RM80 million 5-year Term Loan Facilities	
Loan drawndown	72,210,082
Transaction costs c/f	(527,308)
	71,682,774
Amortisation of transaction costs during the period	34,390
	71,717,164
Total Non-Current Borrowings	188,107,218

# B12 BORROWINGS AND DEBT SECURITIES (cont'd)

# a Commercial Papers ("CPs") / Medium Term Notes ("MTNs") Programmes ("CPs/MTNs Programme")

# (i) CP/MTN Programme of up to RM118 million ("RM118 million Programme")

On 3 November 2006, QCT has through its SPE, Gandalf Capital Sdn. Bhd., established a 7 year RM118 million Programme to raise funds from the private debt securities market to part finance acquisitions of its investment properties.

Todate, the full RM118 million Programme has been issued, as follows:

- On 1 December 2006, CPs of nominal value of RM91.9 million were issued. The effective interest rate on the CPs is 3.995 % p.a until 30 November 2011, resulting from the IRS arrangement as disclosed in Note B13.
- . On 14 March 2008, CPs of nominal value of RM24 million were issued. The effective interest rate is 4.14% p.a from 15 December 2008 to 30 November 2011 due to the IRS arrangement as disclosed in Note B13.
- . On 15 December 2008, CPs of nominal value of RM2.1 million were issued. The effective interest rate is 4.14% p.a due to the IRS arrangement as disclosed in Note B13.

# (ii) CP/MTN Programme of up to RM134 million ("RM134 million Programme")

On 30 July 2008, QCT through its SPE, Boromir Capital Sdn Bhd ("Boromir"), established a 7 year CP/MTN Programme of up to RM134 million ("RM134 million Programme").

In 2008, MTNs totalling RM117 million were issued to finance certain investment properties of QCT, as follows:

- On 15 September 2008, RM64 million of the MTNs were issued at interest rate of 5.2% p.a for 5 years till year 2013. The effective interest rate is 4.36 % p.a due to the IRS arrangements as disclosed in note B13.
- . On 7 November 2008, MTNs of RM45 million were issued for 5 years to 2013 at interest rate of 5.2% p.a.
- On 9 December 2008, RM8 million of MTNs were issued for 2 years to 2010 at interest rate of 5% p.a. The RM8 million MTNs matured in December 2010 and were redeemed using proceeds from issuance of new MTNs of RM8 million from the Programme at interest rate of 4.2%, which will mature in 2013.

# b Term Loan Facilities

# RM80 million 5-year Term Loan Facilities from Great Eastern Life Assurance (Malaysia) Berhad ("GE") and Alliance Bank Malaysia Berhad ("Alliance") ("RM80 million 5-year Term Loan Facilities")

On 29 June 2009, QCT through its SPE, Samwise Capital Sdn. Bhd., obtained financing facilities totalling RM80 million from GE and Alliance.

The facilities included fixed rate tranche of RM60 million and floating rate tranche of RM20 million. RM72,210,082 were drawndown in November 2009.

The average interest rate for the facilities is 4.84% p.a.

#### B13 DERIVATIVE FINANCIAL INSTRUMENTS

As part of the active interest rate management strategy of QCT, the following Interest Rate Swap ("IRS") arrangements have been entered into and are still in place as at the reporting date:

- (i) On 18 April 2007, an IRS arrangement swapping floating rate for fixed rate for a notional amount of RM90 million ("IRS No.1") was entered into in relation to the RM91.9 million nominal value CPs issued by the Manager with a financial institution (the "Bank"). Pursuant to IRS No.1, QCT will pay a fixed rate of 3.745% p.a to the Bank whilst the Bank will pay a floating rate to QCT. IRS No. 1 commenced on 31 May 2007 and will mature on 30 November 2011.
- (ii) On 18 August 2008, an IRS arrangement swapping fixed rate for floating rate for a notional amount of RM64 million ("IRS No.2") was entered into in relation to the RM64 million nominal value MTNs issued by the Manager with the Bank. Pursuant to IRS No. 2, QCT will pay a floating rate to the Bank whilst the Bank will pay a fixed rate of 5.2% p.a to QCT. IRS No.2 commenced on 15 September 2008 and will mature on 17 September 2013.
- (iii) On 10 October 2008, an IRS arrangement swapping floating rate for fixed rate for a notional amount of RM25.5 million ("IRS No.3") was entered into in relation to the RM26.1 million nominal value CPs issued by the Manager with the Bank. Pursuant to IRS No. 3, QCT will pay a fixed rate of 3.89% p.a to the Bank whilst the Bank will pay a floating rate to QCT. IRS No.3 commenced on 15 December 2008 and will mature on 30 November 2011.
- (iv) On 5 November 2008, an IRS arrangement swapping floating rate for fixed rate for a notional amount of RM64 million ("IRS No.4") was entered into in relation to the RM64 million nominal value MTNs issued by the Manager with the Bank. Pursuant to IRS No.4,QCT will pay a fixed rate of 4.36% p.a to the Bank whilst the Bank will pay a floating rate to QCT. IRS No. 4 commenced on 16 March 2009 and will mature on 17 September 2013.

The differences between the floating rate and the fixed rate of the respective IRSs are settled between QCT and the Bank semi-annually and are charged or credited to the statement of comprehensive income accordingly.

The risk associated with the IRSs above would be credit risk, which is the counterparty risk of the financial institutions with whom the IRSs were contracted. However, the Manager has taken precaution to mitigate this risk by entering the IRSs contracts with reputable licensed financial institutions.

The fair values of the IRSs and the maturity profile as at 31 March 2011 are as follows:

Fair values of derivative assets/(liabilities)	as at 31 March 2011	RM
- less than one year	(674,785)	
- one to three years	1,254,755	
- more than three years	-	
Total	579,970	

QCT was eligible to apply hedge accounting for its IRSs wef 1 October 2010, and changes in fair values of the IRSs since then were taken to reserve in the statement of financial position. Prior to adoption of hedge accounting, the fair value changes of the IRSs were credited or charged to the income statement.

#### **B14 CHANGES IN MATERIAL LITIGATION**

There is no pending material litigation as at the date of issuance of this report.

# **B15 INCOME DISTRIBUTION**

The distribution policy of QCT is to distribute at least 90% of its distributable income at least semi-annually or at such other intervals as the Manager may determine.

A final income distribution of RM16,307,476 or 4.18 sen per unit, being income distribution relating to the period 1 July 2010 to 31 December 2010 was paid on 28 February 2011.

There is no distribution of income relating to the quarter ended 31 March 2011. However, a provision for income distribution of RM7,682,873 being 100% of the realised net income for the quarter has been made.

Income distribution to resident individuals, non-resident individuals, resident institutional investors, non-resident institutional investors and non-resident companies are subject to withholding tax as follows:

Resident and non-resident individuals	10%
Resident and non-resident institutional investors	10%
Resident companies (flow through)	0%
Non -resident companies	25%
·	

# B16 CHANGES IN NAV AND MARKET PRICE SINCE THE LAST REPORTING DATE

	As at 31 March 2011	As at 31 December 2010
NAV (RM) Number of units in circulation (unit)	497,885,146 390,131,000	497,977,269 390,131,000
NAV per unit (RM) (after provision for distribution)	1.2762	1.2764
Market price (RM)	1.04	1.11

NAV per unit is arrived at by dividing the NAV with the number of units in circulation as at the date of reporting.

The NAV per unit decreased due mainly to loss on remeasurement of financial derivatives in the current quarter.

The Manager believes that the movement in market price is due mainly to changes in market sentiment.

#### **B17 MANAGER'S FEE AND SOFT COMMISSION**

Pursuant to the Trust Deed, the Manager is entitled to receive from QCT the following fees:

- (i) Base fee of 0.4% per annum of the gross asset value, payable monthly in arrears;
- (ii) Performance fee of 3% per annum on the net investment income, payable semi-annually in arrears. However, for the first five years after the date of listing on 8 January 2007, no performance fee shall be payable in the event that QCT fails to achieve a minimum annualised distributable income per unit of 6 sen (after deducting performance fee);
- (iii) Acquisition fee of 1% of the acquisition value of any asset, being authorised investments, acquired by QCT; and
- (iv) Divestment fee of 0.5% of the disposal value of any asset divested by QCT.

Total fees accrued to the Manager (inclusive of 6% service tax) for the quarter ended 31 March 2011 are:

	KIVI
Base fee	899,276
Performance fee	448,212
	1,347,488

There were no other fees paid to the Manager save as disclosed above.

During the quarter and the financial year, the Manager did not receive any soft commission from its brokers/dealers by virtue of transactions conducted for OCT.

# **B18 TRUSTEE'S FEE**

Trustee's fee is payable to Mayban Trustees Berhad ("Trustee"), which is computed at 0.03% per annum on the first RM2.5 billion gross asset value and 0.02% per annum on the gross asset value in excess of RM2.5 billion, payable monthly in arrears.

Trustee's fee accrued to the Trustee for the quarter ended 31 March 2011 amounted to RM62,563.

# B19 UNITHOLDINGS BY THE MANAGER

As at 31 March 2011, the Manager did not hold any units in QCT.

# **B20 UNITHOLDINGS BY PARTIES RELATED TO THE MANAGER**

	No. of units	Percentage of total units	Market Value
			as at 31 March 2011
			RM
HLG Nominee (Tempatan) Sdn. Bhd. for:			
-Quill Properties Sdn. Bhd.	45,997,000	11.79%	47,836,880
-Quill Land Sdn. Bhd.	48,767,000	12.50%	50,717,680
-Quill Estates Sdn. Bhd.	22,276,000	5.71%	23,167,040
HSBC Nominees (Asing) Sdn. Bhd. for			
CapitaCommercial Trust	117,040,000	30.00%	121,721,600
	234,080,000	60.00%	243,443,200

The Manager's directors' direct unitholding in QCT:

	No. of units	Percentage of total units	Market Value as at 31 March 2011 RM
Dato' Dr. Low Moi Ing, J.P	50,000	0.01%	52,000
Dato' Michael Ong Leng Chun	50,000	0.01%	52,000
Datuk Hj Abdul Karim Bin Abu Bakar	1,000	0.00%	1,040
Datuk Dr. Mohamed Arif Bin Nun	50,000	0.01%	52,000
Aw Hong Boo ( Alternate to Dato' Dr Low Moi Ing, J.P)	50,000	0.01%	52,000

The Manager's directors' indirect unitholding in QCT:

	No. of units		Percentage of total units	Market Value as at 31 March 2011 RM
Dato' Dr. Low Moi Ing, J.P	117,040,000	` '	30.00%	121,721,600
Dato' Michael Ong Leng Chun	117,050,000	(b)	30.00%	121,732,000

- (a) Deemed interested by virtue of her direct shareholding in Quill Properties Sdn. Bhd., Quill Land Sdn. Bhd. and Quill Estates Sdn. Bhd.
- (b) Deemed interested by virtue of his direct shareholding in Quill Properties Sdn. Bhd., Quill Land Sdn. Bhd., Quill Estates Sdn. Bhd., and units held by his parent pursuant to Section 6(A) of the Companies Act, 1965.

The market value of the units is computed based on the closing price as of 31 March 2011 of RM1.04 per unit.

# B21 RESPONSIBILITY STATEMENT AND STATEMENT BY THE DIRECTORS OF THE MANAGER

The Manager is responsible for the preparation of the quarterly report.

In the opinion of the directors of the Manager, the quarterly report has been prepared in accordance with FRS 134: Interim Financial reporting and Paragraph 9.44 of the Main Market Listing Requirements of the Bursa Malaysia Securities Berhad so as to give a true and fair view of the financial position of QCT as at 31 March 2011 and of its financial performance and cash flows for the quarter ended on that date and duly authorised for release by the Board of the Manager on 5 May 2011.

# BY ORDER OF THE BOARD

LEE FONG YONG
COMPANY SECRETARY (MAICSA No. 7005956)
Quill Capita Management Sdn Bhd
(Company No: 737252-X)
(As Manager of Quill Capita Trust)
Kuala Lumpur

Date: 5 May 2011